# Statistics Trends RIAJ YEAR BOOK 2020

The Recording Industry in Japan 2020



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N.B. 1.The current year's statistics are compiled results of the member companies of RIAJ. The figures also include OEM sales by RIAJ members for non-RIAJ members.
 2.Figures are rounded, hence the possible difference between breakdown and total.
 3.The categories of digital music sales have been changed since 2017.

# **Overview of Production of Recordings and Digital Music Sales in 2019**

In 2019, the total production value of recorded music (audio and music videos) decreased 5% from the previous year to 229.1 billion yen while unit production posted a year-on-year decline of 7% to 180.67 million units. On the other hand, sales of digital music increased 10% from the previous year to 70.6 billion yen, marking the sixth consecutive year-on-year increase and topping 70.0 billion yen for the first time in eight years. As a result, the production value of recorded music and digital music sales decreased by 2% to 299.8 billion yen.

# **Audio Recordings**

In terms of audio recordings, unit production declined 4% to 134.3 million units and decreased 3% to 152.8 billion yen on a value basis from the previous year. Specifically, unit production of CD albums remained unchanged at 88.96 million units while value declined 1% to 113.3 billion yen. Unit production of CD singles declined 11% to 43.36 million units and the value of CD singles decreased 8% to 36.2 billion yen. Unit production of vinyl discs increased 9% to 1.22 million units while value increased 3% to 2.1 billion yen, as unit production and value rose for the sixth consecutive year.

# **Music Videos**

Production of music videos decreased 16% to 46.37 million units with a value of 76.4 billion yen, an 8% decrease. Specifically, unit production and value of music DVDs declined 24% to 31.59 million units and 15% to 39.2 billion yen, respectively. On the other hand, unit production of music Bluray Discs increased 6% year-on-year to 14.79 million units and value increased 1% from the previous year to 37.1 billion yen, as unit production and values rose for the second consecutive year.

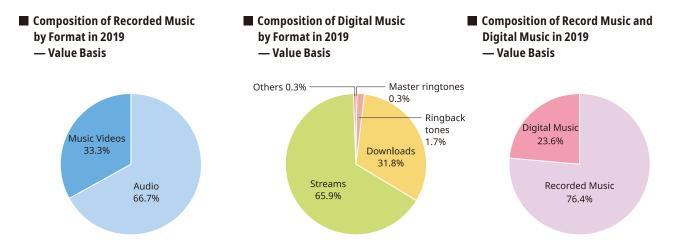
# **Digital Music**

Digital music sales increased 10% to 70.6 billion yen on a value basis, marking the second consecutive double-digit growth and the sixth consecutive year-on-year increase. Specifically, downloads decreased 12% year-on-year on a unit basis to 94.29 million downloads and value declined 12% to 22.5 billion yen, as sales on both a unit basis and value basis declined from the previous year. On the other hand, sales of streams continue to grow as value increased 33% year-on-year to 46.5 billion yen. Regarding share by composition of services in digital music sales, downloads made up 32% of sales and streams accounted for 66% of sales, as sales of streams significantly surpassed those of downloads.

### (Thousands of units/Billions of yen)

	Units	vs. prev. yr	Value	vs. prev. yr
Audio	134,302	96%	152.8	97%
Music Videos	46,371	84%	76.4	92%
Recorded Music (Total of Audio/Music Videos)	180,673	93%	229.1	95%
Digital Music	114,249	86%	70.6	110%
Total of Recorded Music and Digital Music	—	—	299.8	98%

# Composition of Recorded Music and Digital Music — Value Basis



# **Overview of Production of Recordings and Digital Music Sales in 2019**

					(The	busanus of units	/Millions of yen)
	Item	Units	Share	vs. prev. yr	Value	Share	vs. prev. yr
	CDs	132,325	73	96%	149,548	65	97%
	Vinyl Discs	1,219	1	109%	2,146	1	103%
Audio	Cassettes	336	0	76%	318	0	83%
	Others	422	0	83%	761	0	80%
	Total	134,302	74	96%	152,773	67	97%
	DVDs	31,586	17	76%	39,239	17	85%
Music Videos	Blu-ray Discs	14,786	8	106%	37,118	16	101%
Music videos	Tapes and Others	0	0	0%	0	0	0%
	Total	46,371	26	84%	76,357	33	92%
Recorded Music (Total of Audio/Music Videos)		180,673	100	93%	229,129	100	95%

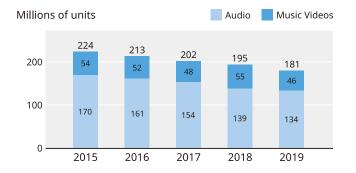
# Production of Recorded Music in 2019

(Thousands of units/Millions of yen)

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 2. Figures are rounded, hence the possible difference between breakdown and total.
 2. Other installing the figures are rounded.

3. Others in Audio: Total number of SACDs, DVDs-Audio, DVDs-Music and MDs

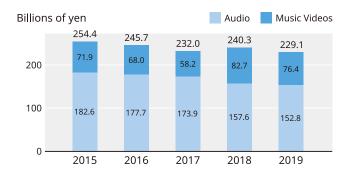
# Recorded Music - Unit Basis



# Vinyl Discs - Unit Basis



### Recorded Music - Value Basis



# Vinyl Discs - Value Basis

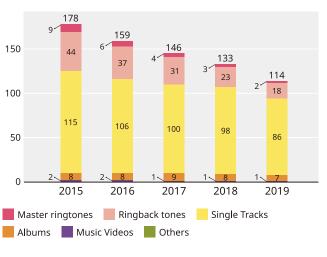


### Digital Music Sales in 2019

				(	i nousands of unit	ts/Millions of yen)
	Units	Share	vs. prev. yr	Value	Share	vs. prev. yr
Master ringtones	2,072	1.8%	63%	221	0.3%	65%
Ringback tones	17,890	15.7%	77%	1,205	1.7%	77%
Downloads	94,288	82.5%	88%	22,454	31.8%	88%
Streams	—	—	—	46,530	65.9%	133%
Others	—	—	_	218	0.3%	11%
Total	114,249	100%	86%	70,628	100%	110%

**N.B.** 1. Figures represent digital music sales revenue derived from direct, license or consignment sales by RIAJ member companies. 2. Units: Number of downloads; Value: Net income by RIAJ member companies

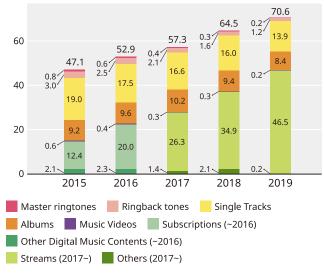
# Digital Music - Unit Basis



Millions of units

# Digital Music - Value Basis

Billions of yen



**N.B.** 1. The categories of Digital Music sales have been changed since 2017. Subscriptions and Other Digital Music Contents were categories until 2016. 2. Figures for Streams are the sum of Subscriptions and Ad-Supported.



# Recorded Music Production and Digital Music Sales

Billions of yen

N.B. 1. Recorded Music based on production, Digital Music based on sales.
2. Others: Master Ringtones, Ringback Tones, Other Digital Music Contents(~2016), Others (2017~).

# **Detailed Breakdown of Recorded Music Production in 2019**

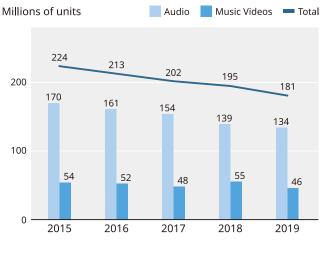
(Thousands of units/Millions of yen)

	The res		Linite	Chave			usands of units/	-
	Item	D	Units	Share	vs. prev. yr	Value	Share	vs. prev. yr
		D.	41	0	65%	30	0	30%
	3" CD Singles	I.	2	0		0	0	
		T.	43	0	68%	30	0	30%
		D.	42,481	32	88%	35,515	23	90%
	5" CD Singles	Ι.	837	1	2,502%	696	0	2,158%
		Т.	43,318	32	89%	36,210	24	92%
		D.	42,522	32	88%	35,544	23	90%
	Singles Total	I.	839	1	2,507%	696	0	2,159%
		Τ.	43,361	32	89%	36,240	24	92%
		D.	75,557	56	103%	99,556	65	101%
	5" CD Albums	I.	13,407	10	86%	13,753	9	83%
		Т.	88,964	66	100%	113,308	74	99%
		D.	118,079	88	97%	135,100	88	98%
Audio	CD Total	I.	14,246	11	92%	14,448	9	87%
		Т.	132,325	99	96%	149,548	98	97%
		D.	577	0	111%	1,104	1	106%
	Vinyl Discs	I.	643	0	108%	1,042	1	100%
		Т.	1,219	1	109%	2,146	1	103%
		D.	330	0	75%	308	0	82%
	Cassettes	I.	6	0	161%	10	0	219%
		Т.	336	0	76%	318	0	83%
		D.	142	0	103%	249	0	109%
	Others	I.	281	0	76%	511	0	71%
		Т.	422	0	83%	761	0	80%
	Total	D.	119,127	89	97%	136,761	90	98%
		I.	15,175	11	92%	16,012	10	87%
		Т.	134,302	100	96%	152,773	100	97%
		D.	30,980	67	76%	38,243	50	85%
	DVDs	I.	606	1	109%	996	1	140%
	2.20	T.	31,586	68	76%	39,239	51	85%
		D.	14,579	31	107%	36,396	48	101%
	Blu-ray Discs	I.	207	0	86%	722	1	98%
Music Videos	Did-Tay Dises	т. Т.	14,786	32	106%	37,118	49	101%
	Tapes and Others	т. Т.	0	0	0%	0	49 0	0%
	Tapes and Others	т. D.	45,558	98	84%	74,639	98	92%
	Total	D. I.	45,558	2	102%	1,718	2	119%
	TOLAI	т. Т.						92%
	Audia	1.	46,371	100	84%	76,357	100	
	Audio		134,302	74	96%	152,773	67	97%
Recorded Music	Music Videos	5	46,371	26	84%	76,357	33	92%
(Total of Audio/ Music Videos)		D.	164,685	91	93%	211,399	92	96%
wusic videos)	Total	I.	15,988	9	92%	17,730	8	89%
		Т.	180,673	100	93%	229,129	100	95%
Videos	DVDs		58,527	67	81%	68,500	47	86%
(inc. Music	Blu-ray Discs		29,207	33	111%	78,051	53	106%
Videos)	Tapes and Others		0	0	63%	0	0	50%
	Total		87,734	100	89%	146,551	100	95%
	Total of Audio		134,302	60	96%	152,773	51	97%
Audio/Videos	Total of Videos		87,734	40	89%	146,551	49	95%
	Total		222,036	100	93%	299,323	100	96%

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3. Others in Audio: Total number of SACDs, DVDs-Audio, DVDs-Music and MDs

Abbreviations D. Domestic Repertoire I. International Repertoire T. Total

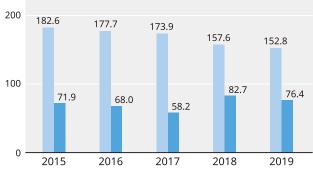


# Total Recorded Music — Production on Unit Basis

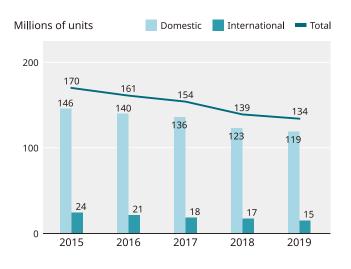
245.7

Billions of yen

254.4



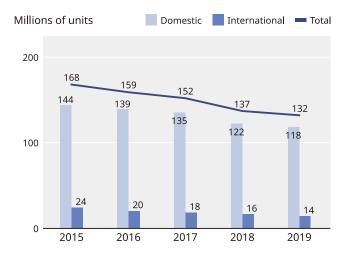
# Total Audio Recordings — Production on Unit Basis



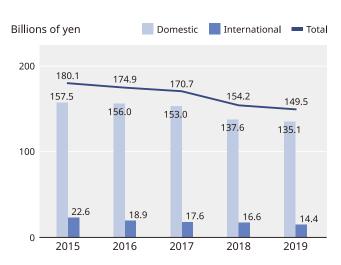
# Total Audio Recordings — Production on Value Basis



# Total CDs — Production on Unit Basis



### Total CDs — Production on Value Basis



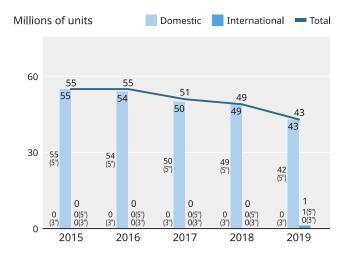
232.0

Audio Music Videos — Total

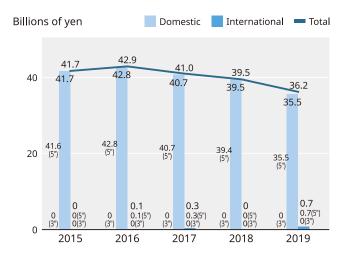
240.3

229.1

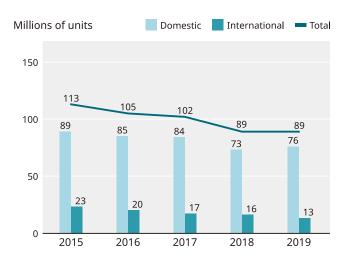
# CD Singles — Production on Unit Basis



# CD Singles — Production on Value Basis



# 5" CD Albums — Production on Unit Basis

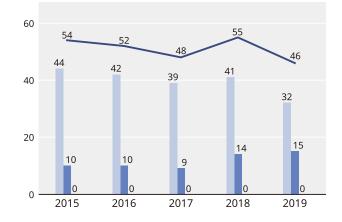


# 5" CD Albums — Production on Value Basis



# Music Videos — Production on Unit Basis

Millions of units DVDs Blu-ray Discs Tapes and Others — Total



Music Videos — Production on Value Basis



# **Recorded Music - Production on Unit Basis**

				Dis	cs				Tapes			
	S D c	7	"	10"/			CDs	Cartridaac	· ·	Open	Others	Tota
	SPs	33rpm	45rpm	33rpm	45rpm	3" Singles	5"	Cartridges	Cassettes	Reels		
929	10,483											10,48
930	14,400											14,40
931	16,895											16,8
932	17,016											17,0
1933	24,675											24,6
1934	25,731											25,7
1935	28,927											28,9
1936	29,638											29,6
1937	26,409											26,4
1938	19,634											19,6
1939	24,385											24,3
1940	20,928											20,9
1941	19,714											19,7
1942	17,085											17,0
13-'45	Unknown											Unkno
1946	6,420											
												6,4
1947	8,847											8,8
1948	11,962											11,9
1949	16,860											16,8
1950	11,828											11,8
1951	14,904											14,9
1952	17,806											17,8
1953	19,357			52								19,4
1954	15,896		455	209								16,5
1955	12,781		1,172	547								14,5
1956	11,540		2,379	1,019								14,9
1957	9,877		3,889	1,821								15,5
958	8,520		5,417	3,264								17,2
1959	5,536		8,726	5,127								19,3
1960	3,078	73	13,530	7,323								24,0
1961	1,976	765	19,428	10,653								32,8
1962	584		26,927									43,
		2,765		13,462								
1963	25	6,606	39,234	13,730								59,
964		9,012	50,954	13,847								73,8
1965		14,693	61,887	14,354								90,9
1966		15,285	63,063	16,142								94,4
1967		15,686	65,338	18,863	213							100,1
1968		16,968	75,489	27,757	217			5,529	631	171		126,7
1969		16,712	78,473	38,332	55			12,394	1,250	206		147,4
1970		11,749	71,704	50,095	7			18,338	3,790	192		155,8
		· · · · · · · · · · · · · · · · · · ·	·····	· · · · · · · · · · · · · · · · · · ·								171,
1971		10,453	81,414	58,443	1			14,844	5,837	279		•
1972		8,004	82,909	61,137	0			13,535	6,770	239		172,5
1973		6,997	86,744	78,520	0			15,606	10,591	242		198,
1974		6,735	91,166	83,758	0			12,790	11,154	111		205,7
1975		6,307	86,399	84,665	0			12,160	14,090	44		203,6
976		5,548	99,543	94,599	62			11,388	20,187	14		231,3
977		5,896	85,759	92,189	219			9,055	25,612	15		218,
1978		4,801	98,283	93,012	132			11,699	34,855	6		242,7
									46,220			
1979		4,036	106,302	88,346	120			15,087		2		260,1
1980		5,188	99,172	90,504	79			22,858	57,107	0		274,9
1981		2,756	84,929	80,383	466			26,152	60,627			255,3
1982		2,451	76,285	73,022	158			36,489	61,115			249,5
1983		2,569	76,649	69,049	469			33,113	64,618			246,4
1984		1,149	69,979	66,708	1,503		6,365	21,973	60,917			228,5
1985		1,180	60,959	58,057	4,320		20,638	13,826	60,694			219,6
1986		1,415	59,152	42,751	2,732		45,120	8,355	62,517			222,0
1987		818	45,432	25,996	1,749	05.555	64,992	5,893	68,925			213,8
1988		564	26,855	10,935	1,109	25,557	89,980	3,415	76,074			234,4
1989		910	6,770	2,182	194	47,094	143,424	1,666	72,301			274,5
1990		224	1,382	703	23	61,820	169,129	672	56,541			290,4
1991		9	87	885	1	88,776	210,497	254	44,579			345,0
1992		14	17	982	1	110,559	222,671	47	38,853			373,1
1993		0	76	766	0	153,795	227,756	47	35,333			417,7
		U			U							
1994			62			138,271	241,699	0	29,860			410,4
1995			53			164,581	275,369		25,031			465,
1996			94	4		166,294	282,556		22,512			472,3
1997			1,0	34		167,827	289,313		22,534			480,7
1998			1,1			154,260	302,913		21,818			480,1
			.,.			.,200	Singles Albums		.,			

											(1	nousanu	s or units)
				Dis	SCS					Tapes			
		7	711	10".	/12"		CDs					Others	Total
	SPs	22rnm	45rpm	33rpm	45rpm	3" Singles	5		Cartridges	Cassettes	Open Reels	Others	TULAI
		33rpm	4510111	SSIDII	451011	15 Singles	Singles	Albums			I I I I I I I I I I I I I I I I I I I		
2000			1,9	14		33,124	104,601	276,327		17,174			433,140
2001			1,2	.97		9,788	99,605	259,233		15,160	Music Videos		385,083
2002			69	97		7,967	74,793	245,919		12,972	14,909	968	358,224
2003			58	30		20,815	67,323	227,129		11,733	32,183	807	360,570
2004			89	94		15,363	66,473	220,420		8,999	34,772	531	347,451
2005			30	)6		1,943	62,745	237,116		7,425	43,267	418	353,219
2006			24	18		1,693	65,861	222,698		6,665	49,137	476	346,778
2007			32	24		371	61,324	198,646		5,557	51,846	594	318,662
2008			21	2		239	53,488	188,724		4,586	55,742	498	303,490
2009			10	)2		155	44,742	165,162		3,777	59,164	391	273,492
2010			1(	)5		107	50,503	155,929		2,866	46,475	369	256,354
2011			21	0		3,152	59,247	134,164		2,104	60,174	635	259,685
2012			45	53		51	64,807	150,311		1,800	72,632	609	290,663
2013			26	58		44	60,556	128,137		1,387	56,857	453	247,702
2014			4(	)1		30	55,428	114,925		1,071	53,680	455	225,989
2015			66	52		38	55,106	112,696		800	54,070	348	223,719
2016			79	99		78	54,493	104,652		700	51,794	467	212,983
2017		1,063			42	50,461	101,791		571	48,078	443	202,449	
2018		1,116			63	48,553	88,652		441	55,297	509	194,631	
2019			1,2	19		43	43,318	88,964		336	46,371	422	180,673

**N.B.** 1. 7" and 10"/12" analog recordings were consolidated in 1994.

2. Others: Total number of SACDs, DVDs-Audio, DVDs-Music and MDs

(Thousands of units)

# **Recorded Music - Production on Value Basis**

				Dis	scs					Tapes		(Millio	
	SPs	7		10"/	/12"		CDs		Cartridges	Cassettes	Open	Others	Tota
	515	33rpm	45rpm	33rpm	45rpm	3" Singles	5		curtruges	cassettes	Reels		
1952													2,2
1953													3,0
1954													3,1
1955													3,0
1956	2,084		792	1,181									4,
1957	1,774		1,191	2,007									4,
1958	1,496		1,365	2,859									5,
1959	962		1,870	4,089									6,
1960	516	21	2,749	5,685									8,
1961	334	206	3,789	8,233									12,
1962	104	699	5,275	11,180									17,
1963	4	1,760	7,722	11,433									20,
1964	4												20,
		2,369	9,855	12,966									
1965		4,140	12,557	12,696									29,
1966		4,381	13,306	14,278									31,
1967		3,983	14,009	16,413	242								34,
1968		4,988	19,155	24,821	281								49,
1969		5,114	20,830	34,352	73								60,
1970		3,765	19,578	42,368	9								65,
1971		3,249	22,498	50,829	1				30,434	4,879	352		112
1972		2,757	25,050	55,474	0				26,662	5,628	303		115
1973		2,535	29,706	75,310	0				33,475	10,007	280		151,
1974		2,649	31,771	98,005	0				28,816	14,542	177		175,
1974		2,649	30,159	104,442	0				26,674	20,997	78		175,
1976		2,295	37,604	123,627	36				21,383	33,402	35		218,
1977		2,495	34,745	126,030	269				14,334	44,723	42		222,
1978		1,908	40,172	129,980	148				12,107	61,371	18		245,
1979		1,659	43,753	125,884	103				14,191	76,993	6		262,
1980		2,300	42,673	136,187	78				21,265	90,341			292,
1981		1,191	39,766	130,652	798				24,529	91,718			288,
1982		1,053	35,920	118,148	171				35,152	90,594			281,
1983		1,366	36,724	114,092	500				32,290	96,691			281,
1984		533	33,720	110,948	1,369		14,4	439	21,696	91,406			274,
1985		1,150	29,425	95,910	3,761		47,9		13,708	89,453			281,
1986		733	28,323	71,624	2,625		97,9		8,482	89,220			298,
1987		448	21,956	45,967	1,562		139,		6,340	96,295			311,
						10.005							
1988		328	12,925	18,842	1,111	18,825	186,		3,680	100,812			342,
1989		400	3,107	3,349	286	29,756	257,		1,678	87,752			383,
1990		140	640	1,034	41	37,556	285,		693	61,872			387,
1991		5	38	1,441	0	53,967	345,		259	47,714			449,
1992		10	8	1,834	1	69,064	369,	,467	45	37,819			478,
1993		0	43	1,479	0	97,710	382,	,754	4	31,689			513,
1994			1,0	81		88,371	403,	,870		25,924			519,
1995			88	31		100,565	450,	,604		21,982			574,
1996				812		104,418		164		19,969			583,
1997				69		103,891		187		19,573			588,
1998				84		95,478	492,			18,132			607,
			,-					Albums		.0,152			557,
1999			2 5	575		54,077	46,850	450,369		14,680			569,
2000							46,850 82,393	426,440					
				)69 )51		15,046				13,868	MucieVideo		539,
2001			1,3			3,885	76,432	409,261		12,132			503
2002				32		3,861	56,677	371,268		10,542	37,683	642	481
2003				76		3,128	51,310	333,550		9,867	56,489	1,159	456,
2004				20		1,393	50,591	316,627		7,437	53,900	802	431
2005				06		424	48,431	310,945		6,322	54,973	710	422,
2006			33	37		383	50,464	293,671		5,613	56,844	1,096	408,
2007				53		156	46,788	280,230		4,506	57,823	1,046	391,
2008				52		107	39,837	251,321		3,740	65,626	791	361,
2009				90		58	33,999	211,914		2,943	66,883	527	316,
2005				70		40	37,239	184,755		2,300	58,614	495	283,
				70 36			43,015						285
2011						225		165,260		1,727	70,197	1,090	
2012				73		39	44,358	180,234		1,461	83,106	957	310
2013				08		22	42,947	153,217		1,144	72,008	723	270
2014				78		19	41,766	142,303		905	67,733	771	254,
2015			1,1	75		23	41,665	138,422		695	71,883	586	254,
				155		52	42,835	131,986		614	67,950	765	245,
2016			.,										
			1 0	916		27	40.970	129.657		482	58.195	803	232
2016 2017 2018				916 )77		27 98	40,970 39,411	129,657 114,690		482 382	58,195 82,726	803 952	232, 240,

N.B. 1. Producers' sales prices including tax from 1969 and prices excluding consumption tax from 1989

2. 7" and 10"/12" analog recordings were consolidated in 1994.

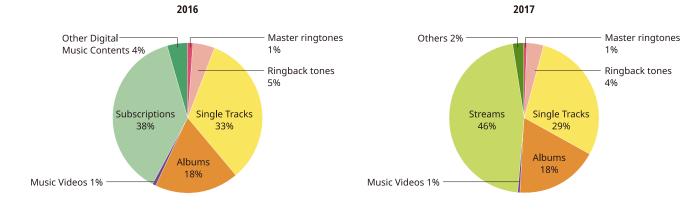
3. Others: Total number of SACDs, DVDs-Audio, DVDs-Music and MDs

				(Thou	isands of units/	'Millions of yen)
		Format	Units	vs. prev. yr	Value	vs. prev. yr
	Master ringtones		2,072	63%	221	65%
	Ringback tones		17,890	77%	1,205	77%
		PC / Smartphone	85,828	88%	13,760	87%
	Single Tracks	Feature Phone	394	66%	92	62%
		Total	86,222	88%	13,853	87%
		PC / Smartphone	7,433	88%	8,406	90%
Downloads	Albums	Feature Phone	0	—	0	
Downloads		Total	7,433	88%	8,406	90%
		PC / Smartphone	622	74%	191	76%
	Music Videos	Feature Phone	11	57%	4	55%
		Total	634	74%	195	76%
	Total Downloads		94,288	88%	22,454	88%
	Subscription Audio		—	—	40,417	130%
	Subscription Music Videos		—	—	1,307	246%
Streams	Ad-Supported Audio		—	—	1,553	463%
	Ad-Supported Music Videos		—	—	3,253	110%
	Total Streams		—	—	46,530	133%
	Others		—	—	218	11%
	Total		114,249	86%	70,628	110%

# **Detailed Breakdown of Digital Music Sales in 2019**

N.B. 1. Figures represent digital music sales revenue derived from direct, license or consignment sales by RIAJ member companies. 2. Units: Number of downloads; Value: Net income by RIAJ member companies

# **Composition of Digital Music by Format - Value Basis**



2019

Streams

66%

Master ringtones

Ringback tones

Music Videos 0%

0%

2%

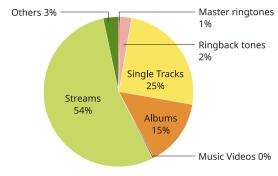
Single Tracks 20%

Albums

12%

Others 0%

2018

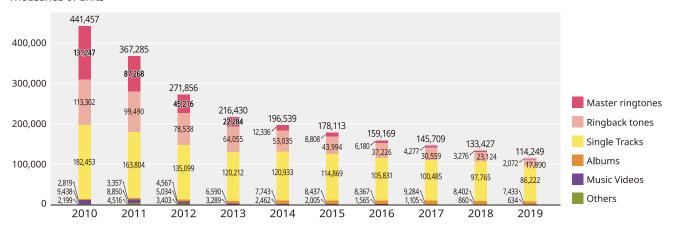


The categories of digital music sales have been changed since 2017. N.B.

isands of units/Millions of

### **Digital Music - Sales on Unit Basis**

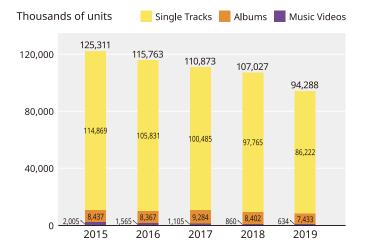
Thousands of units



### **Digital Music - Sales on Value Basis**

Millions of yen 85,990 Master ringtones 80,000 1<mark>3,29</mark>9 71,961 70,628 Ringback tones 64,466 8,708 10.082 221 Single Tracks 1.205 57,297 337 60,000 1<mark>3.85</mark>3 8,754 54,298 1,571 52,886 4291 Albums 4,556 16.014 47,073 591 2,064 43,699 6,865 1<mark>6,58</mark>4 195 -2.519 Music Videos 41,661 786 / 1,076 <sup>4</sup> 3,753 <sup>4</sup> 1<mark>7,45</mark>7 9.36 40,000 2 981 2,025 4,905 257 5<mark>3,88</mark>5 Subscriptions (~2016) 1<mark>8.99</mark>2 4<mark>5,49</mark>0 20.624 312 3<mark>3,58</mark>2 Other Digital Music 46,530 2<mark>2.59</mark>6 448 20,000 Contents (~2016) 34.866 2<mark>6,30</mark>3 570 8 36 Streams (2017~) 20,003 3,410 1,719 1,007 \\ <mark>5,1</mark>51 967 3.060 6,919 693 12,393 734 618 7,852 Others (2017~) 1,334 0 2013 2015 2016 2017 2018 2019 2010 2012 2014 2011

**N.B.** 1. The categories of digital music sales have been changed since 2017. Subscriptions and Other Digital Music Contents were categories until 2016. 2. Figures for Streams are the sum of Subscriptions and Ad-Supported.



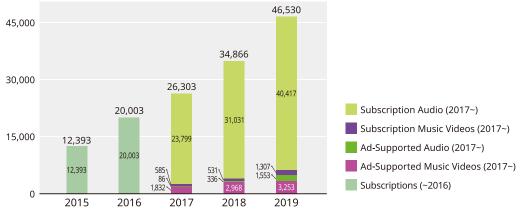
## **Downloads - Sales on Unit Basis**

# **Downloads - Sales on Value Basis**



# Streams - Sales on Value Basis

Millions of yen



**N.B.** The categories of digital music sales have been changed since 2017.

# **Digital Music Sales - Unit and Value Basis**

(Thousands of units/Millions of yen)

											(Thou	sands of	units/Millio	ns of yen)
				Single	Tracks		Music	Videos		Subscr	iptions		Others	
		Master ringtones	Ringback tones	PC / Smartphone	Feature Phone	Albums	PC / Smartphone	Feature Phone	P( Smart		Feature	e Phone	Other Digital Music Contents	Total
2005	Units	196,244	23,418	9,001	22,650	366	_	-		_		_	16,222	267,901
2005	Value	20,769	1,234	1,383	7,171	452	—	-		46			3,229	34,283
2006	Units	226,753	45,602	22,369	55,824	1,114	—	—		-		—	16,400	368,063
2000	Value	24,609	2,688	3,524	17,952	1,364	—	—		119			3,223	53,478
2007	Units	223,922	86,638	28,644	111,085	1,488	829	9,097		_		_	3,293	464,996
2007	Value	24,857	6,143	3,959	34,376	1,746	207	2,039		454		423	1,283	75,487
2008	Units	182,498	101,030	38,105	142,269	2,154	1,574	9,669		-		—	1,890	479,188
2000	Value	20,249	8,509	5,872	47,629	2,668	461	2,867		811		402	1,080	90,547
2009	Units	157,081	112,021	42,511	142,896	2,488	1,748	7,976		—		_	1,503	468,223
	Value	16,426	9,801	6,540	49,447	3,099	543	2,892		702		381	1,150	90,982
2010	Units	131,247	113,302	44,617	137,836	2,819	2,024	7,414		-		—	2,199	441,457
20.0	Value	13,299	10,082	6,295	47,590	3,246	567	2,843		380		354	1,334	85,990
2011	Units	87,268	99,490	54,955	108,849	3,357	2,700	6,150		_			4,516	367,285
	Value	8,708	8,754	8,112	37,378	3,758	697	2,423		359		259	1,513	71,961
2012	Units	45,216	78,538	70,148	64,951	4,567	2,354	2,680		—		—	3,403	271,856
	Value	4,556	6,865	12,191	21,392	5,151	643	1,076		526		481	1,417	54,298
2013	Units	22,284	64,055	91,634	28,578	6,590	2,260	1,029		_		_	_	216,430
	Value	2,025	4,905	14,846	7,751	6,919	608	358		2,725		335	1,188	41,661
2014	Units	12,366	53,035	109,035	11,899	7,743	2,029	433		—		—	—	196,539
	Value	1,076	3,753	17,487	3,137	8,368	548	145		7,847		5	1,332	43,699
2015	Units	8,808	43,994	108,848	6,021	8,437	1,776	228		—		_	_	178,113
	Value	786	2,981	17,438	1,554	9,229	496	74		12,388		4	2,123	47,073
2016	Units	6,180	37,226	102,296	3,535	8,367	1,440	126		—		—	—	159,169
2010	Value	591	2,519	16,538	919	9,554	406	42		19,998		5	2,314	52,886
					C	Download	S			Stre	ams			
		Master	Ringback	Single	Tracks		Music	Videos	Subscr	Subscriptions Ad-Supported		Others	Total	
		ringtones	tones	PC / Smartphone	Feature Phone	Albums	PC / Smartphone	Feature Phone	Audio	Music Videos	Audio	Music Videos		
2017	Units	4,277	30,559	99,285	1,199	9,284	1,071	35	_	_	_	—	—	145,709
2017	Value	429	2,064	16,283	302	10,201	301	12	23,799	585	86	1,832	1,405	57,297
2018	Units	3,276	23,124	97,169	596	8,402	841	20	—	—	_	—	_	133,427
2018	Value	337	1,571	15,865	149	9,368	250	7	31,031	531	336	2,968	2,052	64,466
2019	Units	2,072	17,890	85,828	394	7,433	622	11	—	—	-	-	—	114,249
2019	Value	221	1,205	13,760	92	8,406	191	4	40,417	1,307	1,553	3,253	218	70,628

**N.B.** Figures for Albums are the sum of PC and smartphones and feature phones.

# Breakdown by Genre and Format in 2019

Audio

Audio									(Titles)
Ga	nre	3" CD		5" CDs		Vinyl Discs	Cass	ettes	Total
de	in e	Singles	Singles	Albums	Total	VILIYI DISCS	Singles	Albums	Total
	Enka	1	550	411	962	1	146	10	1,119
	Pop/Kayokyoku	2	1,980	3,339	5,321	232	3	5	5,561
	Light Music	0	12	134	146	0	0	0	146
	Screen	0	2	213	215	2	0	0	217
	Traditional	0	11	68	79	0	2	2	83
Domestic	Kids	0	1	161	162	0	0	0	162
Domestic	Anime	0	357	438	795	10	0	0	805
	Classical	0	0	93	93	1	0	0	94
	Karaoke	0	0	0	0	0	0	0	0
	Others	0	48	108	156	0	0	0	156
	Domostic Total	3	2,961	4,965	7,929	246	151	17	8,343
	Domestic Total	100%	88%	91%	90%	101%	86%	68%	90%
	Rock/Pop/Dance	0	20	970	990	59	0	0	1,049
	Jazz/Fusion	0	1	433	434	20	0	2	456
	Additional Genre	0	9	174	183	1	0	1	185
International	Screen	0	0	145	145	0	0	0	145
International	Classical	0	0	959	959	1	0	0	960
	Others	0	0	11	11	0	0	0	11
	International	0	30	2,692	2,722	81	0	3	2,806
	Total	_	158%	76%	77%	76%	_	30%	77%
Grap	d Total	3	2,991	7,657	10,651	327	151	20	11,149
Gran	Grand Total	(100%)	(89%)	(85%)	(86%)	(93%)	(86%)	(57%)	(86%)

### Videos

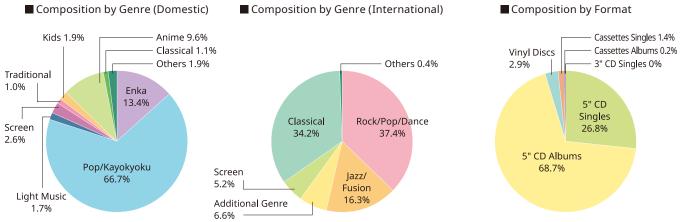
		Dis	scs	Tapes	Others		
	Genre	DVDs Blu-ray Discs		VHSs	HD DVDs	Total	
	Domestic	Domestic 611		0	0	1,157	
Music Videos	International	105	93	0	0	198	
VIGCOS	Karaoke	107	0	0	0	107	
	Tatal	823	639	0	0	1,462	
	Total		(96%)	(0%)	(0%)	(87%)	

N.B. 1. Total number of newly released recordings in 2019

2. The current year's results are compiled results of the member companies of RIAJ. The figures also include OEM sales by RIAJ members for non-RIAJ members.

3. Figures in parentheses: Percentage change compared with previous year

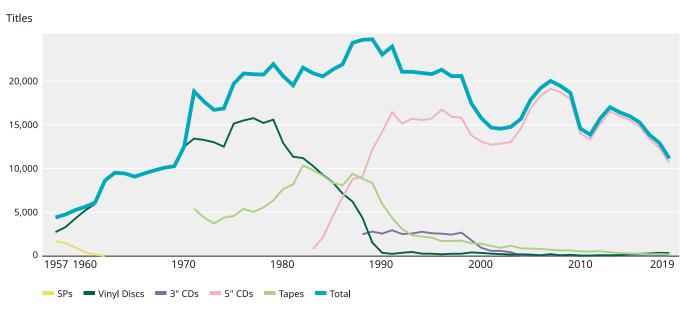
# **Newly Released Audio Recordings**



# Newly Released Audio Recordings (2010-2019)







N.B. 1. Tapes: Cassettes + Cartridges + Open Reels 2. Vinyl Discs: 7" and 10"/12"

# Newly Released Audio Recordings by Format (1957-2019)

			Di	scs				Tapes		Tat
	SPs	7"	10"/12"	3" CD Singles	5" C[	)s	Cassettes	Cartridges	Open Reels	Tota
957	1,673	1,651	1,070							4
1958	1,451	1,789	1,493							2
1959	964	2,074	2,202							5
1960	414	2,433	2,262							5
1961	139	2,475	3,483							6
1962	15	3,425	5,187							8
1963		4,231	5,281							9
1964		5,053	4,379							9
1965		4,954	4,111							9
1966		5,414	4,030							ç
1967		5,416	4,366							ç
1968		5,382	4,704							10
1969		4,807	5,451							10
1970		5,159	7,346							12
1971		5,006	8,415				2,162	2,933	295	18
1972		4,378	8,884				1,834	2,353	211	17
1973		3,818	9,186				1,767	1,781	157	16
1974		3,286	9,210				2,437	1,821	106	16
1975		3,930	11,198				2,720	1,816	23	19
1976		4,042	11,452				3,614	1,816	15	20
1977		4,681	11,075				3,891	1,110	26	20
1978		4,021	11,185				4,607	915	15	20
1979		4,233	11,358				5,526	818	3	21
1980		4,049	8,851				6,393	1,270	1	20
1981		3,224	8,119				6,504	1,672		19
1982		3,224	7,965				7,674	2,667		21
1983		3,246	7,052		788		7,277	2,543		20
1984		2,761	6,503		2,09		7,047	2,133		20
1985		2,668	5,750		4,54		6,504	1,845		21
1986		2,535	4,593		6,71	9	6,768	1,310		21
1987		2,547	3,661		8,77	2	7,872	1,520		24
1988		2,066	2,299	2,468	9,05	3	7,671	1,164		24
1989		993	528	2,780	12,15		7,691	642		24
1990		155	198	2,549	14,20		5,655	276		23
		172								
1991			229	2,933	16,45		4,188	160		23
1992		4	350	2,502	15,13		3,049	24		21
1993	MDs	9	439	2,556	15,69	97	2,362		DCCs	21
1994	177	258		2,761	15,52	27	2,142		65	20
1995	159	245		2,592	15,72	22	2,015		64	20
					Singles	Albums				
1996	117	183		2,540	371	16,385	1,702		2	21
1997	252	242		2,431	428	15,497	1,702		2	20
1998	119	248		2,659	599	15,208	1,746			20
1999	33	396		1,795	1,225	12,573	1,436			17
2000	17	338		929	1,760	11,333	1,388			15
2001	1	253		575	1,904	10,808	1,141			14
2002		188		557	1,677	10,734	923			14
2003		157		419	2,094	10,933	1,165			14
2003		177		21	2,581	12,019	870			15
2004		144		3	2,769	14,136	833			17
2006		74		3	2,954	15,377	793			19
2007		195		1	2,977	16,146	704			20
2008		68		1	2,917	15,823	636			19
2009	1	117			2,860	15,054	629			18
2010		42			2,718	11,305	518			14
2011		41			2,945	10,382	495			13
2011		79			3,451	11,625	544			15
2013		71			3,516	13,012	414			17
2014		91			3,521	12,475	330			16
2015		179		2	3,807	11,725	267			15
2016		238			3,887	10,900	242			15
2017		277			3,517	9,867	182			13
2018		350		3	3,378	8,978	210			12
		327		3	5,570	0,070	171			12

**N.B.** 1. 7" and 10"/12" analog recordings were consolidated in 1994.

# Breakdown by Genre and Format in 2019

# Audio

										(Titles)
G	Genre			5" CDs		MDs	Vinyl	Cass	ettes	Total
G		Singles	Singles	Albums	Total	WID'S	Discs	Singles	Albums	rotar
	Enka	622	7,301	5,931	13,232	0	8	4,716	2,043	20,621
	Pop/Kayokyoku	783	21,752	46,655	68,407	1	1,097	177	194	70,659
	Light Music	2	125	3,831	3,956	0	9	22	122	4,111
	Screen	1	32	1,600	1,632	0	5	0	1	1,639
	Traditional	30	249	2,667	2,916	0	3	744	916	4,609
Domestic	Kids	4	93	3,128	3,221	0	0	27	176	3,428
	Anime	13	3,517	7,540	11,057	0	6	10	280	11,366
	Classical	0	21	4,500	4,521	0	12	1	2	4,536
	Karaoke	0	20	131	151	0	0	0	7	158
	Others	8	228	4,581	4,809	0	7	3	90	4,917
	Domestic Total	1,463	33,338	80,564	113,902	1	1,147	5,700	3,831	126,044
	Rock/Pop/Dance	5	128	15,858	15,986	0	227	0	2	16,220
	Jazz/Fusion	0	16	5,128	5,144	0	81	1	1	5,227
	Additional Genre	0	20	2,908	2,928	0	11	0	3	2,942
International	Screen	0	1	912	913	0	4	0	0	917
	Classical	0	4	22,664	22,668	0	30	0	0	22,698
	Others	0	9	553	562	0	4	3	0	569
	International Total	5	178	48,023	48,201	0	357	4	6	48,573
Curry	nd Total	1,468	33,516	128,587	162,103	1	1,504	5,704	3,837	174,617
Gran	iu iotal	(127%)	(108%)	(100%)	(102%)	( — %)	(104%)	(110%)	(105%)	(102%)

(Titloc)

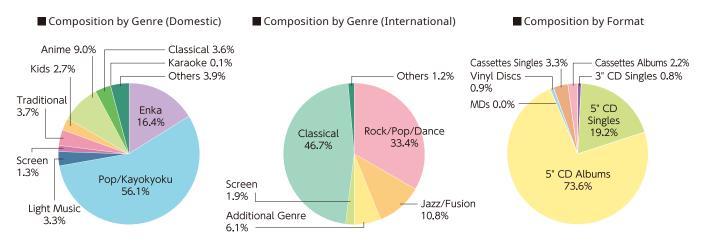
## Videos

Genre			Discs	Tapes		
		DVDs	Blu-ray Discs	LDs	VHSs	Total
	Domestic	7,635	3,001	15	300	10,951
Music Videos	International	3,945	776	6	84	4,811
VIGCOS	Karaoke	736	0	0	0	736
	Total		3,777	21	384	16,498
	Total	(96%)	(102%)	(95%)	(105%)	(98%)

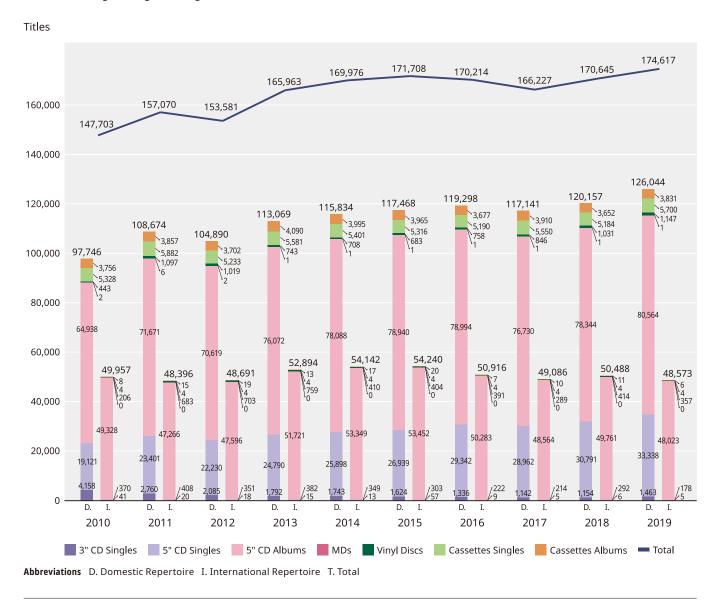
N.B. 1. Number of catalogues as of 2019 year-end

The current year's results are compiled results of the member companies of RIAJ. The figures also include OEM sales by RIAJ members for non-RIAJ members.
 Figures in parentheses: Percentage change compared with previous year

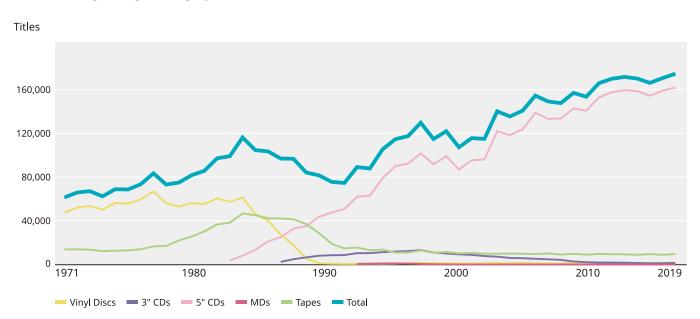
# **Audio Recording Catalogue Listings**



### Audio Recording Catalogue Listings (2010-2019)







N.B. 1. Tapes: Cassettes + Cartridges + Open Reels 2. Vinyl Discs: 7" and 10"/12"

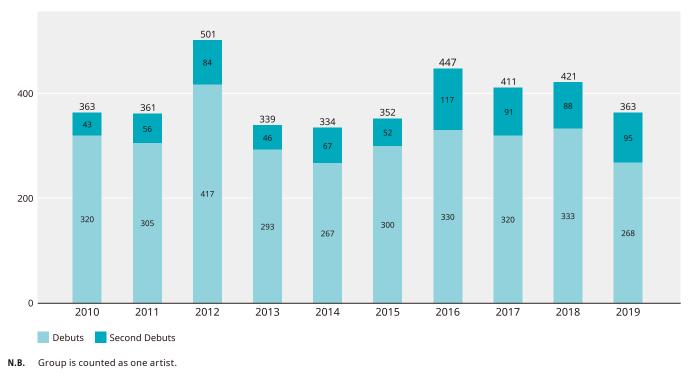
# Audio Recording Catalogue Listings by Format (1971-2019)

			Discs					Tapes		
	7"	10"/12"	3" CD Singles	5" CI	Ds	MDs	Cassettes		Open Reels	Total
971	20,593	26,939		5 6			4,962	7,557	1,305	61,3
972	19,244	32,725					5,499	6,993	1,410	65,8
973	18,006	35,605					6,000	6,134	1,398	67,
974	15,596	34,502					6,064	5,158	1,048	62,3
975	15,925	40,470					6,748	5,150	636	68,9
976	14,627	41,087					8,206	4,205	517	68,0
977	16,558	42,955					9,707	4,205	239	73,
978	17,747	42,955					12,790	3,514	255	83,
979	15,253	40,903					13,965	2,946	111	73,
980	15,052	37,960					18,771	3,176	81	75,
980		40,126					20,779		01	75, 81,
	15,991							4,815		
982	15,915	39,478					24,014	6,292		85,
983	17,280	43,275		0.57	10		28,365	8,284		97,
984	15,937	41,388		3,57			28,596	9,648		99,
985	17,692	43,672		8,11			35,171	11,573		116,
986	14,813	31,414		13,3			34,223	10,893		104,
987	13,235	26,919		21,0			33,252	9,030		103,
988	11,181	16,231	2,387	25,1			35,470	6,622		96,
989	7,918	9,725	4,856	32,8			33,736	7,673		96,
990	2,524	2,961	6,494	35,1			30,504	6,510		84,
991	595	552	8,020	43,6			26,208	2,545		81,
992	182	442	8,488	47,5			18,273	713		75,
993	93	435	8,642	50,7			14,687	6	DCCs	74,
994	24	548	10,353	62,1		635	14,979	6	550	89,
995	11	613	10,417	62,9		801	12,481		562	87,
996	576		11,277	79,0	09	917	13,438		192	105,
997	741		11,866	90,0		1,038	10,874		82	114,
998	1,214	Ļ	12,276	92,3	13	773	10,932		11	117,
				Singles	Albums					
999	1,596	5	13,123	2,680	99,090	488	12,778		4	129,
2000	1,134	Ļ	10,929	3,517	88,206	297	10,751			114,
2001	1,152	2	10,138	4,982	94,173	89	11,436			121,
2002	945		9,272	6,526	80,364	34	10,196			107,
2003	857		8,816	8,001	87,384	26	10,582			115,
2004	1,165	5	7,724	9,757	86,378	2	9,956			114,
2005	1,366	, ,	7,153	12,384	109,474	2	9,843			140,
2006	1,021		6,009	14,009	104,467	2	10,002			135,
2007	1,521		5,749	16,751	106,884	2	9,887			140,
2008	980		5,215	18,027	120,795		9,565			154,
2009	1,103	8	4,770	18,669	114,561	3				149,
2010	649		4,199	19,491	114,266	2	9,096			147,
2011	1,780	)	2,780	23,809	118,937	6	9,758			157,
2012	1,722		2,103	22,581	118,215	2	8,958			153,
2013	1,502		1,807	25,172	127,793	1	9,688			165,
2014	1,118		1,756	26,247	131,437	1	9,417			169,
2015	1,087		1,681	27,242	132,392	1	9,305			171,
2016	1,149		1,345	29,564	129,277	1	8,878			170,
2017	1,135		1,147	29,176	125,294	1	9,474			166,
2018	1,445		1,147	31,083	123,294	1	8,851			170,
2018	1,504		1,468	33,516	128,105	1	9,541			170,

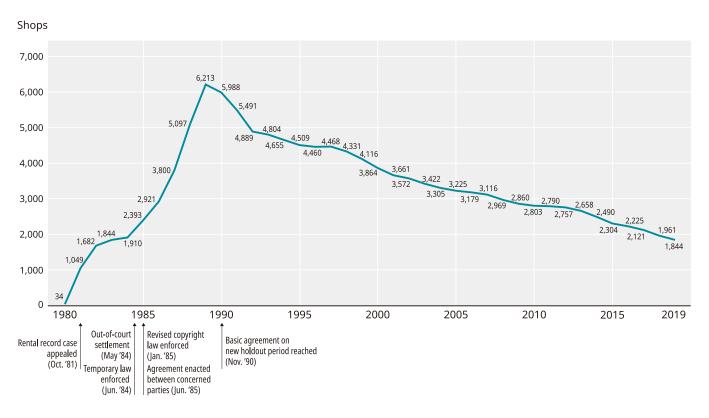
**N.B.** 1. 7" and 10"/12" analog recordings were consolidated in 1994.



Artists



# Number of Record Rental Shops



**N.B.** Number of shops is based on figures at each year-end.

# 34th Japan Gold Disc Award 2020

D. ...Domestic I. ...International A. ...Asia

# 📕 Artist Awards

Artist of the Year Artists generating the highest net s	ales for works of sorigs released in 2019
D. ARASHI	J Storm Inc.
Queen	UNIVERSAL MUSIC LLC
Doct Acion Artict	
	, the artist generating the highest net sales for works or songs released in 2019
. BTS	UNIVERSAL MUSIC LLC
Best Enka/Kayokyoku Artist Among artists of the	same genre, the artist generating the highest net sales for works or songs released in 2019
KIYOSHI HIKAWA	NIPPON COLUMBIA CO., LTD.
New Artist of the Year Artists among New Artist awa	ard winners generating the highest net sales for works or songs
). King Gnu	Sony Music Labels Inc.
. Brittany Howard	Sony Music Labels Inc.
IZ*ONE	UNIVERSAL MUSIC LLC
Best 5 New Artists Top five domestic debut artists wi	
2. King Gnu	Sony Music Labels Inc.
GANG PARADE	Warner Music Japan Inc.
Sutopuri	STPR Records
BEYOOOOONDS	UP-FRONT WORKS Co., Ltd.
Yorushika	UNIVERSAL MUSIC LLC
Best 3 New Artists Top three international debut arti	sts with the highest net sales for works or songs
. Tash Sultana	Sony Music Labels Inc.
Brittany Howard	Sony Music Labels Inc.
Difically floward	
Mabel	UNIVERSAL MUSIC LLC
Mabel	
Mabel Best 3 New Artists Top three debut artists from respe	UNIVERSAL MUSIC LLC ective Asian countries with the highest net sales for works or songs
Mabel	
Mabel Best 3 New Artists Top three debut artists from respe	ective Asian countries with the highest net sales for works or songs

### 📕 Album Awards

NIIHAMA LEON

Album of the Year Albums released in 2019 with the most unit sales (set)		
D. 5×20 All the BEST!! 1999-2019	ARASHI	J Storm Inc.
I. Lover	Taylor Swift	UNIVERSAL MUSIC LLC
A. #TWICE2	TWICE	Warner Music Japan Inc.
Best 5 Albums Top five albums released in 2019 with the most unit sales (set)		
D. 5×20 All the BEST!! 1999-2019	ARASHI	J Storm Inc.
Traveler	OFFICIAL HIGE DANDISM	PONY CANYON INC.
King & Prince	King & Prince	UNIVERSAL MUSIC LLC
Imaga Omoideni Narumade	Nogizaka46	Sony Music Labels Inc.
MAGIC	back number	UNIVERSAL MUSIC LLC
Best 3 Albums Top three albums released in 2019 with the most unit sales (set)		
I. Head Above Water	Avril Lavigne	Sony Music Labels Inc.
Lover	Taylor Swift	UNIVERSAL MUSIC LLC
DNA	Backstreet Boys	Sony Music Labels Inc.
Best 3 Albums Top three albums released in 2019 with the most unit sales (set)		
A. Love Covers	J-JUN	First JB music
&TWICE	TWICE	Warner Music Japan Inc.
#TWICE2	TWICE	Warner Music Japan Inc.

BEING,INC.

Classic Album of the Year Album released in 2019 with the most unit sales (set)		
Dal Segno ~Story of My Life	TARO HAKASE	HATS UNLIMITED CO., LTD.
Jazz Album of the Year Album released in 2019 with the most unit sales (set)		
Spectrum	Hiromi	UNIVERSAL MUSIC LLC
Instrumental Album of the Year Album released in 2019 with the most unit sa	les (set)	
Continue	Michiya Haruhata	Sony Music Labels Inc.
Soundtrack Album of the Year Album released in 2019 with the most unit sales	s (set)	
FROZEN II ORIGINAL MOTION PICTURE SOUNDTRACK	Various Artists	Walt Disney Records
Animation Album of the Year Album released in 2019 with the most unit sales (		
Weathering With You	RADWIMPS	UNIVERSAL MUSIC LLC
Traditional Japanese Music Album of the Year Album released in 2019 with	h the most unit sales (set)	
The 55th Nippon Columbia Ginei Contest Pieces "Shûmeigiku"	Nippon Columbia Ginei Ongakukai	NIPPON COLUMBIA CO., LTD.
Concept Album of the Year Album released in 2019 with the most unit sales (set	)	
Love and Pop otonaninattemo wasurerarenai utagaaru mixed by dj Kazu	VARIOUS	Sony Music Labels Inc.

# 📕 Single Awards

Single of the Year Single released in 2019 with the most unit sales		
SUSTAINABLE	AKB48	KING RECORD CO., LTD.
Best 5 Singles Top five singles released in 2019 with the most unit	sales	
SUSTAINABLE	AKB48	KING RECORD CO., LTD.
JIWARU DAYS	AKB48	KING RECORD CO., LTD.
Sing Out!	Nogizaka46	Sony Music Labels Inc.
Yoakemade Tsuyogaranakutemo Ii	Nogizaka46	Sony Music Labels Inc.
Lights/Boy With Luv	BTS	UNIVERSAL MUSIC LLC

# 📕 Digital Music Awards

Song of the Year By Download Songs available for download in 2019 with the largest combined digital downloads (single track)					
D. Uma to Shika	Kenshi Yonezu	Sony Music Labels Inc.			
I. I Don't Care	Ed Sheeran & Justin Bieber	Warner Music Japan Inc.			
A. Lights	BTS	UNIVERSAL MUSIC LLC			

Best 5 Songs By Download Top five songs available for download in 2019 with the largest combined digital downloads (single track)				
Pretender	OFFICIAL HIGE DANDISM	PONY CANYON INC.		
Machigaisagashi	Masaki Suda	Sony Music Labels Inc.		
HAPPY BIRTHDAY	back number	UNIVERSAL MUSIC LLC		
Uma to Shika	Kenshi Yonezu	Sony Music Labels Inc.		
Gurenge	LiSA	Sony Music Labels Inc.		

# Video Awards

E	Best Music Videos Top three domestic music videos/international and Asian music videos released in 2019 with the most unit sales (set)					
D	. 5×20 All the BEST!! CLIPS 1999-2019	ARASHI	J Storm Inc.			
	KANJANI'S EIGHTERTAINMENT GR8EST	KANJANI∞	INFINITY RECORDS.			
	15SAI	KANJANI∞	INFINITY RECORDS.			
Ι	. WE ARE THE CHAMPIONS FINAL LIVE IN JAPAN	QUEEN	JEC International			
A	. BTS World Tour 'Love Yourself' -Japan Edition-	BTS	UNIVERSAL MUSIC LLC			

# 📕 Special Award

OFFICIAL HIGE DANDISM	PONY CANYON INC.
Kenshi Yonezu	Sony Music Labels Inc.

**N.B.** The above data cover the period from January 1, 2019 to December 31, 2019.

# 1st - 33rd Artists of the Year

D. ...Domestic I. ...International

1st 1987		18th 2004	
D. AKINA NAKAMORI	Warner-Pioneer	D. ayumi hamasaki	AVEX
I. MADONNA	Warner-Pioneer	1. TWELVE GIRLS BAND	PLATIA ENTERTAINMENT
2nd 1988		19th 2005	
. REBECCA	CBS-Sony Group	D. ORANGE RANGE	Sony Music Records
I. THE BEATLES	TOSHIBA-EMI	I. QUEEN	TOSHIBA-EMI
3rd 1989		20th 2006	
D. BOØWY	TOSHIBA-EMI, Victor Musical Inds, Tokuma Japan	D. Koda Kumi	avex entertainment
I. BON JOVI	Nippon Phonogram	I. O-zone	avex entertainment
4th 1990		21st 2007	
. Southern All Stars	Victor Musical Inds	D. Koda Kumi	AVEX MARKETING COMMUNICATIONS
I. MADONNA	Warner-Pioneer	I. Daniel Powter	Warner Music Japan
5th 1991		22nd 2008	
. Yumi Matsutoya	TOSHIBA-EMI	D. EXILE	AVEX MARKETING
I. MADONNA	Warner-Pioneer	1. AVRIL LAVIGNE	BMG JAPAN
6th 1992		23rd 2009	,
CHAGE & ASKA	PONY CANYON	D. EXILE	avex marketing Inc
GUNS N' ROSES	MCA Victor	I. MADONNA	avex marketing Inc. Warner Music Japan Inc.
7th 1993		24th 2010	Warner Music Japan Inc.
		_	L Ctorm Tor
D. CHAGE & ASKA I. MADONNA		D. ARASHI I. THE BEATLES	J Storm Inc. EMI Music Japan Inc.
	WARNER MUSIC JAPAN		EMI MUSIC Japan Inc.
8th 1994		25th 2011	
D. WANDS	POLYDOR, TOSHIBA-EMI, B-Gram RECORDS	D. ARASHI	J Storm Inc.
THE BEATLES	TOSHIBA-EMI	I. LADY GAGA	UNIVERSAL MUSIC LLC
9th 1995		26th 2012	
D. trf	AVEX D.D.	D. AKB48	KING RECORD CO., LTD./Defstar Records Inc./AKS Co., L
I. MARIAH CAREY	Sony Music Entertainment	I. LADY GAGA	UNIVERSAL MUSIC LLC
10th 1996		27th 2013	
D. trf	AVEX D.D.	D. AKB48	KING RECORD CO., LTD./avex group/Defstar Records Inc./AKS Co., L
I. MARIAH CAREY	Sony Music Entertainment	I. Che'Nelle	EMI Music Japan Inc.
11th 1997		28th 2014	
D. Namie Amuro	AVEX D.D., TOSHIBA-EMI	D. AKB48	KING RECORD CO., LTD./avex group/Defstar Records Inc./AKS Co., L
I. ME & MY	TOSHIBA-EMI	I. ONE DIRECTION	Sony Music Japan International Inc.
12th 1998		29th 2015	
D. GLAY	PLATINUM RECORDS, POLYDOR	D. ARASHI	J Storm Inc.
I. Celine Dion	Sony Music Entertainment	I. One Direction	Sony Music Labels Inc.
13th 1999		30th 2016	
D. B'z	ROOMS RECORDS	D. ARASHI	J Storm Inc.
I. Celine Dion	Sony Music Entertainment	I. THE BEATLES	UNIVERSAL MUSIC LLC
14th 2000		31st 2017	
D. UTADA HIKARU	TOSHIBA-EMI	D. ARASHI	J Storm Inc.
I. Celine Dion	Sony Music Entertainment	I. Ariana Grande	UNIVERSAL MUSIC LLC
15th 2001		32nd 2018	
o. ayumi hamasaki	AVEX	D. Namie Amuro	Dimension Point
. THE BEATLES	TOSHIBA-EMI	I. The Beatles	UNIVERSAL MUSIC LLC
16th 2002		33rd 2019	
D. ayumi hamasaki	AVEX	D. Namie Amuro	Dimension Point
I. BACKSTREET BOYS	Zomba Records Japan	I. Queen	UNIVERSAL MUSIC LLC
17th 2003		<b>1</b>	
D. UTADA HIKARU	TOSHIBA-EMI		

I. AVRIL LAVIGNE BMG FUNHOUSE

N.B. Company and artist names are all at the time awards were received.

# **Certified Million-selling Titles in 2019**

### The dates indicate date of release.

# **Recorded Music**

# Albums

### 2 Million



5×20 All the BEST!! 1999-2019 ARASHI 2019/06/26 J Storm Inc.

### Million



©YAMAHA MUSIC COMMUNICATIONS Singles 2000 Miyuki Nakajima 2002/04/17 YAMAHA MUSIC COMMUNICATIONS CO., LTD.

# Singles



©You,Be Cool!/KING RECORDS JIWARU DAYS AKB48 2019/03/13 KING RECORD CO., LTD.



Lights / Boy With Luv BTS 2019/07/03 UNIVERSAL MUSIC LLC



Kuroi Hitsuji Keyakizaka46 2019/02/27 Sony Music Labels Inc.



SUSTAINABLE AKB48 2019/09/18 KING RECORD CO., LTD.



Sing Out! Nogizaka46 2019/05/29 Sony Music Labels Inc.



Yoakemade Tsuyogaranakutemo Ii Nogizaka46 2019/09/04 Sony Music Labels Inc.

The dates indicate date of release.

# Digital Music

# **Single Tracks**

# ► 3 Million



Lemon Kenshi Yonezu 2018/02/12 Sony Music Labels Inc.

### ► 2 Million



Koi Gen Hoshino 2016/10/11 IVCKENWOOD Victor Entertainment Corp.

# ► Million



**Torisetsu Kana Nishino** 2015/09/09 Sony Music Labels Inc.



Niji Aqua Timez 2008/05/06 Sony Music Labels Inc.



Aitakuteima MISIA 2009/11/09 Sony Music Labels Inc.



Yasashisa De Afureru Youni JUJU 2009/02/11 Sony Music Labels Inc.



Ayumi GReeeeN 2009/01/28 UNIVERSAL MUSIC LLC

List of Certification Standards Recorded Music (Albums, Singles, Music Videos), Digital Music (Mastertones, Single Tracks, Albums) Common Standards Double Platinum Triple Platinum 2 million Name Gold Platinum Million Standards 500,000 or more 750,000 or more 1 million or more 2 million or more 100,000 or more 250,000 or more Standards: Recorded Music (number of units), Digital Distribution/DL (number of downloads) 1. Award for Double Platinum and higher for Mastertones only

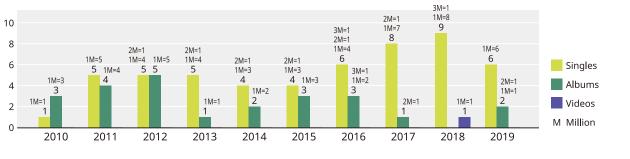
2. Mastertones is a registered trademark of Sony Music Entertainment (Japan) Inc.

3. Certification for each 1,000,000 after 3 million

# **Certified Million-selling Titles**

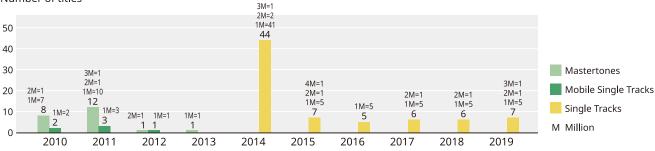
# Recorded Music





# Digital Music

Number of titles



**N.B.** 1. Number of titles certified in the years indicated above (including those released prior to these years) 2. Certification of digital music started from 2006.

3. Mastertones and Mobile Single Tracks are registered trademarks of Sony Music Entertainment (Japan) Inc.

4. From January 2014, the Mobile Single Tracks and PC Downloads (Single Tracks) categories were integrated.

# **Amount Collected for Sound Recordings and Others**



Hundred millions of yen

2009 2010 2012 2014 2015 2016 2018 55.9 56.6 59.2 59.8 64.6 73.6 70.6 72.8 73.1 73.8 **Broadcasting Remuneration Record Rental Remuneration** 41.9 39.7 38.9 43.4 40.3 29.3 26.3 23.1 16.3 12.6 Other Copy Content Remuneration 0.1 0.1 2.2 3.1 Private Copying Levy 1.7 1.5 1.3 0.9 0.5 0.0 0.3 0.1 0.1 0.1

N.B. 1. The years shown above are fiscal years (April to March).

2. Broadcasting Remuneration includes royalties on copies for broadcasting use and licensing fees for making transmittable.

# **RIAJ Member Companies** (in chronological order as of the date of joining RIAJ or Company foundation)

# | Full Members

NIPPON COLUMBIA CO., LTD. JVCKENWOOD Victor Entertainment Corp. **KING RECORD CO., LTD.** TEICHIKU ENTERTAINMENT, INC. UNIVERSAL MUSIC LLC NIPPON CROWN Co., Ltd. TOKUMA JAPAN COMMUNICATIONS CO., LTD. Sony Music Labels Inc. PONY CANYON INC. Warner Music Japan Inc. VAP Inc. **BEING, INC.** Avex Entertainment Inc. FORLIFE MUSIC ENTERTAINMENT, INC. YAMAHA MUSIC COMMUNICATIONS CO., LTD. **DREAMUSIC Inc.** YOSHIMOTO MUSIC CO., LTD. **BANDAI NAMCO Arts Inc.** 

## Associate Members

**NBCUniversal Entertainment Japan LLC** PRYAID RECORDS INC. Johnny's Entertainment Inc. LD&K Inc. Konami Digital Entertainment Co., Ltd. J Storm Inc. **VENUS RECORDS, INC.** HATS UNLIMITED CO., LTD. Naxos Japan, INC. A-Sketch inc. Village Again Association Co., Ltd SPIRITUAL BEAST CO., LTD. SPACE SHOWER NETWORKS INC. Warner Bros. Japan LLC Rambling RECORDS Inc. Toho Co., Ltd. SDR, INC. **KISS Entertainment Inc.** Croix Co.,Ltd.

# | Supporting Members

Aniplex Inc. **T-TOC RECORDS** WARD RECORDS, INC FREE BOARD Co., Ltd. HOLIDAY JAPAN Co., Ltd. TV ASAHI MUSIC CO., LTD. NPP DEVELOP C., Ltd A-force Entertainment Inc. TOY'S FACTORY INC. Kino Music Co., Ltd S-PRO ENTERTAINMENT INC. KING INTERNATIONAL INC. Bellwood Records Co., Ltd Sony Music Entertainment (Japan), Inc. Sony Music Direct (Japan) Inc. Sony Music Solutions Inc. AVEX DIGITAL INC. FlyingDog, Inc. Sony Music Artists Inc. COLUMBIA MARKETING CO., LTD. Avex Pictures INC. JIJI INC.

> Total Number of Member Companies: 59 as of March 31, 2020

# **Recording Industry Association of Japan**

9F, Kyodo Tsushin Kaikan, 2-2-5 Toranomon, Minato-ku, Tokyo 105-0001

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